

Dataquest

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ABOVE: The staff at Dataquest. PHOTO/STUART LEASK

IT staffing that creates rewarding partnerships

Dataquest has spent the past 20-plus years building on a business philosophy of “rewarding IT partnerships.”

Specializing in IT consulting and staffing solutions, Dataquest takes pride in its strong ties to Central Pennsylvania and its commitment to the region’s success. “What makes our company different is the long-term relationships we form with our clients and employees,” said Chris Rounville, president of Dataquest. “We offer a different level of integrity. We do right by the people we do business with because we want them to succeed.”

Dataquest’s IT placement services cover a wide range of technology needs, including client server and Web development, mainframe applications, systems development and support, project management and network management. While the company has seen a lot of changes over the years, it has learned to quickly adapt to keep pace with its clients. “We

roll with what our clients need,” Rounville said. “Every company is different, and we have to adapt to that and learn as much as we can through the process.”

The company works with a wide range of industries, including health care, insurance, retail, pharmaceutical and nonprofit. In 2002, it formed Dataquest Health Systems, a division of Dataquest that is designed to meet the specific technology needs of the health care industry. For example, it developed a software application to help providers manage their patient records.

However, Dataquest’s core business is centered on helping Central Pennsylvania find IT talent that is directly suited to specific business needs and goals. And while its consulting service remains local, the company is now recruiting IT professionals on a global scale. “We hire from all around the world,” Rounville said. “We take much more than a head-hunter approach. We are committed to these people, and our goal is to find them the right career opportunity.”

Dataquest is always looking for top talent, for both the clients it serves as well as for its own team of recruiters. “We believe that good people attract good people,” Rounville added. “Our goal is to maintain good, long-term client relationships because it pays back. We are committed to the people we recruit and the businesses we serve.” ■

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REWARDING IT PARTNERSHIPS

